Available online at www.sciencedirect.com
ScienceDirect
Organizational Behavior and Human Decision Processes 104 (2007) 224
ORGANIZATIONAL BEHAVIOR AND HUMAN DECISION PROCESSES
www.elsevier.com/locate/obhdp

Author Index for Volume 104

B
Birnbaum, Michael H., 96
Bolger, Fergus, 193
Borkowski, Nancy, 158
Branzei, Oana, 61

C
Camp II, Ronald D., 61
Carlson, Kurt A., 113
Cohen, Geoffrey L., 207
Colman, Andrew M., 193

D
DeVoe, Sanford E., 1
Douglas, Scott C., 158

G
Giessner, Steffen R., 30
Gutierrez, Roman J., 96

H
Hart, Stephanie S., 130

K
Kim, Tae-Yeol, 83
Kogut, Tehila, 150

L
Lane, Vicki R., 175
Lauriola, Marco, 130
Leung, Kwok, 83
Levin, Irwin P., 130

M
Martinko, Mark J., 158
Menon, Tanya, 45
Moss, Sherry E., 158

P
Pfeffer, Jeffrey, 1
Pulford, Briony D., 193

R
Ritov, Ilana, 150
Roch, Sylvia G., 14

S
Schaubroeck, John, 123
Schubert, Thomas W., 30
Scott, Susanne G., 175
Shu, Suzanne B., 113

T
Thompson, Leigh, 45

U
Uhlmann, Eric Luis, 207

V
Vertinsky, Ilan, 61

doi:10.1016/S0749-5978(07)00092-1

Available online at www.sciencedirect.com
ScienceDirect
Organizational Behavior and Human Decision Processes 104 (2007) 224
ORGANIZATIONAL BEHAVIOR AND HUMAN DECISION PROCESSES
www.elsevier.com/locate/obhdp

Author Index for Volume 104

B
Birnbaum, Michael H., 96
Bolger, Fergus, 193
Borkowski, Nancy, 158
Branzei, Oana, 61

C
Camp II, Ronald D., 61
Carlson, Kurt A., 113
Cohen, Geoffrey L., 207
Colman, Andrew M., 193

D
DeVoe, Sanford E., 1
Douglas, Scott C., 158

G
Giessner, Steffen R., 30
Gutierrez, Roman J., 96

H
Hart, Stephanie S., 130

K
Kim, Tae-Yeol, 83
Kogut, Tehila, 150

L
Lane, Vicki R., 175
Lauriola, Marco, 130
Leung, Kwok, 83
Levin, Irwin P., 130

M
Martinko, Mark J., 158
Menon, Tanya, 45
Moss, Sherry E., 158

P
Pfeffer, Jeffrey, 1
Pulford, Briony D., 193

R
Ritov, Ilana, 150
Roch, Sylvia G., 14

S
Schaubroeck, John, 123
Schubert, Thomas W., 30
Scott, Susanne G., 175
Shu, Suzanne B., 113

T
Thompson, Leigh, 45

U
Uhlmann, Eric Luis, 207

V
Vertinsky, Ilan, 61

doi:10.1016/S0749-5978(07)00092-1

Volume 104, 2007

ORGANIZATIONAL BEHAVIOR AND HUMAN DECISION PROCESSES

A Journal of Fundamental Research and Theory in Applied Psychology

Editor
John M. Schaubroeck
Drexel University

Associate Editors
William P. Bottom
Washington University – St. Louis

Paul E. Levy
University of Akron

Maurice E. Schweitzer
University of Pennsylvania

Linn Van Dyne
Michigan State University

Daan van Knippenberg
Erasmus University

ELSEVIER

© 2007 Elsevier Inc. All Rights Reserved.

This journal and the individual contributions contained in it are protected under copyright by Elsevier, and the following terms and conditions apply to their use:

Photocopying

Single photocopies of single articles may be made for personal use as allowed by national copyright laws. Permission of the Publisher and payment of a fee are required for all other photocopying, including multiple or systematic copying, copying for advertising or promotional purposes, resale, and all forms of document delivery. Special rates are available for educational institutions that wish to make photocopies for nonprofit educational classroom use.

Permissions may be sought directly from Elsevier's Rights Department in Oxford, UK; phone: (+44) 1865 843830; fax: (+44) 1865 853333; e-mail: permissions@elsevier.com. Requests may also be completed online via the Elsevier homepage (http://www.elsevier.com/locate/permissions).

In the USA, users may clear permissions and make payments through the Copyright Clearance Center, Inc., 222 Rosewood Drive, Danvers, MA 01923, USA; phone: (978) 750-8400; fax: (978) 750-4744; and in the UK through the Copyright Licensing Agency Rapid Clearance Service (CLARCS), 90 Tottenham Court Road, London W1P 0LP, UK; phone: +44 (0)20 7631 5555; fax: +44 (0)20 7631 5500. Other countries may have a local reprographic rights agency for payments.

Derivative Works

Subscribers may reproduce tables of contents or prepare lists of articles including abstracts for internal circulation within their institutions. Permission of the Publisher is required for resale or distribution outside the institution.

Permission of the Publisher is required for all other derivative works, including compilations and translations.

Electronic Storage or Usage

Permission of the Publisher is required to store or use electronically any material contained in this journal, including any article or part of an article.

Except as outlined above, no part of this publication may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without prior written permission of the Publisher.

Address permission requests to the Elsevier Rights Department at the fax and e-mail addresses noted above.

Notice

No responsibility is assumed by the Publisher for any injury and/or damage to persons or property as a matter of product liability, negligence, or otherwise, or from any use or operation of any methods, products, instructions, or ideas contained in the material herein. Because of rapid advances in the medical sciences, in particular, independent verification of diagnoses and drug dosages should be made.

Although all advertising material is expected to conform to ethical (medical) standards, inclusion in this publication does not constitute a guarantee or endorsement of the quality or value of such product or of the claims made of it by its manufacturer.

Funding Body Agreements and Policies

Elsevier has established agreements and developed policies to allow authors who publish in Elsevier journals to comply with potential manuscript archiving requirements as specified as conditions of their grant awards. To learn more about existing agreements and policies please visit http://www.elsevier.com/fundingbodies

Contents of Volume 104

Number 1, September 2007

When time is money: The effect of hourly payment on the evaluation of time 1
Sanford E. DeVoe, Jeffrey Pfeffer

Why convene rater teams: An investigation of the benefits of anticipated discussion, consensus, and rater motivation 14
Sylvia G. Roch

High in the hierarchy: How vertical location and judgments of leaders' power are interrelated 30
Steffen R. Giessner, Thomas W. Schubert

Don't hate me because I'm beautiful: Self-enhancing biases in threat appraisal 45
Tanya Menon, Leigh Thompson

Culture-contingent signs of trust in emergent relationships 61
Oana Branzei, Ilan Vertinsky, Ronald D. Camp II

Forming and reacting to overall fairness: A cross-cultural comparison 83
Tae-Yeol Kim, Kwok Leung

Testing for intransitivity of preferences predicted by a lexicographic semi-order 96
Michael H. Birnbaum, Roman J. Gutierrez

The rule of three: How the third event signals the emergence of a streak 113
Kurt A. Carlson, Suzanne B. Shu

Number 2, November 2007

EDITORIAL COMMENTARY

What's new and what isn't 123
John Schaubroeck

REGULAR ARTICLES

Common and distinct factors in decision making under ambiguity and risk: A psychometric study of individual differences 130
Marco Lauriola, Irwin P. Levin, Stephanie S. Hart

"One of us": Outstanding willingness to help save a single identified compatriot 150
Tehila Kogut, Ilana Ritov

Anticipating the inevitable: When leader and member attribution styles clash 158
Mark J. Martinko, Sherry E. Moss, Scott C. Douglas, Nancy Borkowski

The neural network model of organizational identification 175
Vicki R. Lane, Susanne G. Scott

Asymmetric dominance and phantom decoy effects in games 193
Andrew M. Colman, Briony D. Pulford, Fergus Bolger

"I think it, therefore it's true": Effects of self-perceived objectivity on hiring discrimination 207
Eric Luis Uhlmann, Geoffrey L. Cohen

Author Index for Volume 104 224